

Message Text

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12

ACTION EB-11

INFO OCT-01 EA-11 ISO-00 H-03 COME-00 FMC-04 DOTE-00

CIAE-00 INR-11 NSAE-00 RSC-01 DRC-01 /043 W

----- 044091

R 060000Z SEP 74

FM AMEMBASSY JAKARTA

TO SECSTATE WASHDC 4276

INFO AMEMBASSY BANGKOK

AMEMBASSY MANILA

AMEMBASSY SAIGON

AMCONSUL MEDAN

AMCONSUL SURABAYA

UNCLAS JAKARTA 11028

E.O. 11652: N/A

TAGS: EWWT, BTRA, XC

SUBJ: SHIPPING: VISIT OF CENTRAL GULF STEAMSHIP

LINE OFFICIALS (INTEREST OF SENATOR LONG)

REF: A. STATE 184360 (NOTAL)

B. JAKARTA (NOTAL)

SUMMARY. CENTRAL GULF LINES PRESIDENT, ERIK JOHNSON, ACCOMPANIED BY VICE PRESIDENT HANSEN, VISITED JAKARTA AS SCHEDULED 2-4 SEPTEMBER. THEY CALLED ON AMBASSADOR NEWSOM SEPTEMBER 3 AND CONFERRED WITH EMBASSY OFFICERS, WHO HELPED THEM DEVELOP STRATEGY TO WIN GOI ACCEPTANCE FOR THEIR PROGRAM AND MADE INQUIRIES IN THEIR BEHALF. END SUMMARY.

1. CENTRAL GULF PROGRAM TO INTRODUCE LIGHTER-ABOARD-SHIP (LASH) OPERATIONS INTO INDONESIA, WITH WHICH EMBOFFS HAD BECOME FAMILIAR THROUGH EARLIER BRIEFINGS BY HANSEN AND OTHERS, WAS PROPOSED TO GOI SEVERAL MONTHS AGO AND STILL AWAITS APPROVAL. ON THIS VISIT JOHNSON HOPED TO LEARN WHERE PROBLEMS LAY AND TO PLAN ACCORDINGLY. FOLLOWING ACTIONS WERE TAKEN:
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VISITORS LEFT MEMORANDUM WITH DEPUTY DIRECTOR GENERAL SEA COMMUNICATIONS OUTLINING AMENDMENTS CENTRAL GULF WAS PREPARED TO MAKE IN ORDER TO MAKE PROGRAM MORE ATTRACTIVE. THEY OBTAINED COMMITMENT FROM HIM THAT GOI WOULD PROMPTLY INITIATE ACTIVE STUDY OF PROPOSAL. EMBOFF APPROACHED DIRECTOR GENERAL AND RECEIVED HIS ACCOUNT OF PROGRAM STATUS. EMBOFF REPORTED RESERVATIONS HE EXPRESSED TO JOHNSEN AND HANSEN, WHO BELIEVED THEY COULD BE SATISFIED BY MODIFICATIONS THEY ARE PROPOSING. AMBASSADOR INQUIRED RE PROGRAM STATUS OF COMMUNICATIONS MINISTER SALIM WHOSE REPLY DISCLOSED THAT PROPOSAL HAD NOT REACHED HIS ATTENTION. AMBASSADOR EXPRESSED FAVORABLE IMPRESSION OF PROPOSAL AND LEFT LITERATURE WITH MINISTER. VISITORS ALSO MADE SEVERAL CONTACTS IN BUSINESS COMMUNITY TO IDENTIFY SHIPPING AGENT WITH INTEREST AND CAPACITY TO REPRESENT THEIR INTERESTS ABLY.

2. VISITORS DECIDED HANSEN WOULD RETURN TO INDONESIA IN A FEW WEEKS TO BE AT HAND DURING SEA COMMUNICATIONS STUDY. HE INTENDS PURSUE SEVERAL APPROACHES PROPOSED BY EMBOFFS. CENTRAL GULF STAFF MEMBER WILL REMAIN IN JAKARTA FOLLOWING HANSEN'S DEPARTURE TO PROVIDE CENTRAL GULF LIAISON AS LONG AS REQUIRED.
NEWSOM

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE PROMOTION, TRADE VISITS, STEAMSHIP LINES
Control Number: n/a
Copy: SINGLE
Draft Date: 06 SEP 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974JAKART11028
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740247-0312
From: JAKARTA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740969/aaaacgpd.tel
Line Count: 88
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: A. STATE 184360 (NOTAL)
Review Action: RELEASED, APPROVED
Review Authority: elyme
Review Comment: n/a
Review Content Flags:
Review Date: 12 JUL 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <12 JUL 2002 by maustmc>; APPROVED <29 JAN 2003 by elyme>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: SHIPPING: VISIT OF CENTRAL GULF STEAMSHIP LINE OFFICIALS (INTEREST OF SENATOR LONG)
TAGS: EWWT, BTRA, XC, CENTRAL GULF STEAMSHIP LINE, (JOHNSON, ERIK), (HANSEN, HUGO)
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005